

TO BE THE BEST



www.IBMilw.com

To Be the Best

It's about Jobs, ISO 9002 Quality and Meeting Customer Needs.



Established in 1952

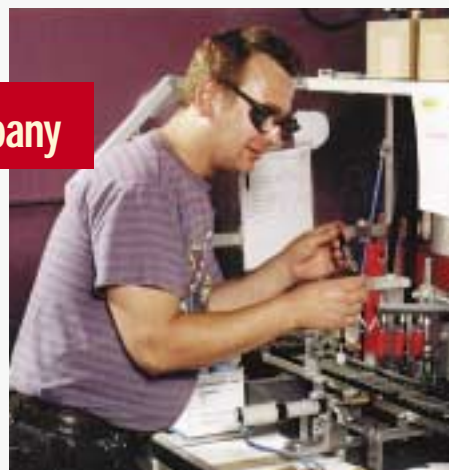
**Our Job is meeting
Customer Needs!**

Industries for the Blind was established in 1952 for the purpose of providing employment for the blind and visually impaired. In 1998 we became the first not for profit manufacturer in the world to achieve ISO 9002 quality certification. A quality level achieved by less than 5% of all companies in the United States. To be the Best . . . is our driving desire!

The way we create the best employment opportunities is through excellence in product and service to our customers. Our mission is to provide employment . . . Our job is to meet customer needs.

A Not for Profit Company

Over the years we have provided opportunity for independence, skill development, and improved quality of life for hundreds of blind individuals thru the creation of meaningful jobs. We are a self-sustaining company. We do not receive state or federal funding. So it's not about being blind or disabled . . . It's about meeting customer needs.



**Profits aren't the Bottom
Line . . . People Are!**



**Our Adaptive Manufacturing
Processes are Efficient.**

Effective Manufacturing

Our products are produced in a modern, automated 100,000 sq. ft. plant in Milwaukee, Wisconsin and a subsidiary in Kalamazoo, Michigan. In addition, a satellite pen assembly facility is located in Janesville, Wisconsin. Our products are produced in high volume using cost-effective processes and equipment . . . adapted to the blind operator. Our pen department features state of the art assembly equipment allowing us to offer our customers exceptionally high value and cost- competitive products.

We also operate Base Supply retail outlets in U.S. Military installations around the United States to meet the needs of our customers.

A Growing Successful Marketer

Industries for the Blind competes in the market place with High Quality . . . High Value . . . High Volume Products. Our growing business includes:

- The Retractable Pen Industry
- The Pencil Industry
- The Broom and Brush Industry
- Translucent Envelopes
- Custom Imprint

Our growth is not about being blind or disabled . . . It's about meeting customer needs on a Continuous Basis.



United States Navy Recruiting
Receives Customer of the Year Award.



Our Facilities Produces
Over 42 Million Units
Sold Annually. We Produce
Pencils for Wal-Mart.

Partnering with World Class Customers

We have been a quality supplier of products and services to the U.S. Government, U.S. Military, and Department of Defense for over forty years. In addition, we partner with world class commercial accounts such as Wal-Mart, Sears, General Motors, and Ford Motor Company. It's not about being Blind or Disabled . . . It's about meeting customer needs.

A Business with a Purpose... To Be the Best!

Providing the opportunity to work, grow, and develop skills is what this is all about. The opportunity to provide employment to the visually impaired is our mission . . . Meeting customer needs is our job. So what's in the future? More Jobs! More Jobs! More Jobs!



Our Mission is About
Jobs, Empowerment,
and Quality of Life.

Send for
our FREE
Video!

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The Smoothest Pens in the World



Ergo Translucent Gel Ink Pens

SET OF 3

- Ergonomic cushion grip
- Smooth gel ink
- 2 black ink
- 1 blue ink
- Medium point

7520-00-NIB-1489
Minimum purchase of 12 sets
Order in multiples of 12 sets



Ergo Pearl Gel Ink Pens

SET OF 3

- Ergonomic cushion grip
- Smooth gel ink
- 2 black ink
- 1 blue ink
- Medium point

7520-00-NIB-1520
Minimum purchase of 12 sets
Order in multiples of 12 sets

Rubberized Gel Pens

- Rubberized barrel
- Smooth gel ink
- 3 black ink
- 2 blue ink
- Medium point

7520-00-NIB-1519
Minimum purchase of 12 sets
Order in multiples of 12 sets



Sparkle Gels in 5 Flavors

- Scented gel ink with sparkle
- 5 colors
- Ergonomic rubber grip

7520-00-NIB-1507
Minimum purchase of 12 sets
Order in multiples of 12 sets



Smooth Pastel Gel Pens

GEL INK

- Medium point gel ink
- Non-toxic ink and acid free
- Writes on black paper
- 5 brilliant colors, plus white
- Rubber grip for extra writing comfort

P-C81006
Minimum purchase of 12 set
Order in multiples of 12 sets

Triangle Gripped Pens



5 Colors

- Vibrant ink
- Gripped
- Retractable
- Set of 5 pens

7520-00-NIB-1530
Minimum purchase
of 12 sets
Order in multiples
of 12 sets

Mr. Write



Extreme writing comfort

- Retractable
- Pocket clip
- Beautifully finished
- Ergonomic cushion grip
- Ultra smooth ink

Minimum purchase of 12 each
Order in multiples of 12 each

Black ink, medium point . . .7520-00-NIB 1414
Black ink, fine point7520-00-NIB-1155
Blue ink, medium point . . .7520-00-NIB-1413
Blue ink, fine point7520-00-NIB-1415



Metal Grip Pens



**Ergonomic
design for
extra comfort.**

- Rubber grip for less writing fatigue
- All metal lightweight construction
- Superior writing characteristics

Minimum purchase of 12 dz.
Order in multiples of 12 dz.

Black ink, medium point . . .7520-01-445-7226
Black ink, fine point7520-01-445-7237
Blue ink, medium point7520-01-445-7230
Blue ink, fine point7520-01-445-7221

- Thick cushion grip
- Smooth writing, no skip, refillable
- Ergonomically engineered

Minimum purchase of 12 dz.
Order in multiples of 12 dz.

Black ink, medium point7520-01-424-4876
Black ink, fine point7520-01-424-4856
Blue ink, medium point7520-01-424-4854
Blue ink, fine point7520-01-424-4873

Ergonomic Retractable Pens



**Wide body for
extra comfort.**

- Extra wide barrel reduces fatigue
- Ergonomic comfort grip
- LVX black ink smooth
- Medium or fine point
- Comes in assorted colors

Minimum purchase of 12 dz.
Order in multiples of 12 dz.

Black ink, medium point7520-00-NIB-1254
Black ink, fine point7520-00-NIB-1257

Neon Gripper Pens



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The Best Retractable Pens in Government



A – ESSENTIAL LVX RETRACTABLE PEN

Worlds smoothest . . . Easy writing low viscosity ink.

- Translucent clear barrel
- Ultra smooth writing ink
- Replaceable ink cartridge writes 2500 feet
- Economically priced

Standard master pak–12 dz./Unit of issue–1 dz.

LVX, Black ink, medium point	7520-01-451-9178
LVX–Black ink, fine point	7520-01-451-9179
LVX–Blue ink, medium point	7520-01-451-9181
LVX–Blue ink, fine point	7520-01-451-9183
LVX–Red ink, medium point	7520-01-451-9180
LVX–Red ink, fine point	7520-01-451-9177

B – 4-COLOR ESSENTIAL PEN

4 colors retract at your fingers.

- Black, blue, red, green
- Low price

Standard master pak–12 dz./Unit of issue–1 dz.

4-Color Essential Pen	7520-01-453-6287
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C – MILITARY GSA RETRACTABLE PEN

Meets all Government specifications.

- Writes over one mile (5280')
- All brass long life cartridge
- Coated chrome tip, plunger, pocket clip

Standard master pak–12 dz./Unit of issue–1 dz.

Black ink, medium point	7520-00-935-7136
Black ink, fine point	7520-00-935-7135
Blue ink, medium point	7520-01-332-2833
Blue ink, fine point	7520-01-332-3967

D – RECYCLED RETRACTABLE PEN

Meets all Government specifications.

- Made from post consumer recycled plastic
- Replaceable black ink cartridge
- Writes 2500 feet

Standard master pak–12 dz./Unit of issue–1 dz.

Black ink, medium point	7520-01-386-1604
Black ink, fine point	7520-01-386-1618

E – ECONOMY RUBBERIZED BMP-500 PEN

Easy to grip...Non-Refillable...Retractable.

- Barrel has a rubberized coating
- No smear-no fade ink writes 2500 feet
- Low cost for great value

Standard master pak–12 dz./Unit of issue–1 dz.

Black ink, medium point	7520-01-422-0314
Black ink, fine point	7520-01-422-0315
Blue ink, medium point	7520-01-422-0323
Blue ink, fine point	7520-01-422-0327
Red ink, medium point	7520-01-422-0326
Red ink, fine point	7520-01-422-0324

F – SKILCRAFT RUBBERIZED RETRACTABLE PEN

Easy grip, reduces writing fatigue.

- Rubberized barrel
- Refillable cartridge
- Superior writing characteristics
- Nickel silver tip

Standard master pak–12 dz./Unit of issue–1 dz.

Black ink, medium point	7520-01-368-7771
Black ink, fine point	7520-01-352-7309
Blue ink, medium point	7520-01-368-7772
Blue ink, fine point	7520-01-352-7310
Red ink, medium point	7520-01-368-7773
Red ink, fine point	7520-01-352-7311

G – EXECUTIVE FOUNTAIN PEN

An outstanding best value.

- Executive styling with gold accents
- No mess, easy to use ink cartridge
- Comes with a black and blue cartridge

Standard master pak–6 dz./Unit of issue–Box 6.

Navy finish with 2 refills	7520-01-451-2278
Burgundy finish with 2 refills	7520-01-451-2277
Refill–Black	7510-01-451-9191
Refill–Blue	7510-01-451-9186

H – EXECUTIVE TWIST RETRACTABLE PEN

Executive quality for less money.

- Attractive and beautifully finished
- Gold accented points, clip and ring
- Superior smooth writing
- Comes with a black and blue refill

Standard master pak–6 dz./Unit of issue–Box of 6.

Navy finish, medium point	7520-01-451-2276
Navy finish, fine point	7520-01-451-2274
Burgundy finish, medium point	7520-01-451-2279
Burgundy finish, fine point	7520-01-451-2275
Refill–black, medium point	7510-01-425-6802
Refill–black, fine point	7510-01-451-9182
Refill–blue, medium point	7510-01-451-9185
Refill–blue, fine point	7510-01-451-9187

I – EXECUTIVE SETS

A fountain pen and a twist retractable pen.

Unit of issue-1 each/Minimum order 6 each

Burgundy finish with black ink	7520-01-451-9188
Navy finish with blue ink	7520-01-451-9192

J – QUALITY PENCILS

Unit of issue-1 dz./Minimum order 12 dz.

1. #2 Medium Au Natural	7510-01-386-2265
2. #2 Medium Recycled	7510-00-281-5234
3. #3 Medium Hard Recycled	7510-00-281-5235
4. #2.5 Firm Wood Cased	7510-00-286-5750
5. #3 Hard Wood Cased	7510-00-286-5751
6. #2 Medium Soft Recycled	7510-00-286-5755
7. #1 Soft Recycled	7510-00-286-5757
8. #2 Eagle Recycled	7510-01-357-8952
9. #2 Medium Economy Wood	7510-01-451-9176
10. #2 Rubberized	7510-01-425-6766
11. #2 Camouflage Pencil	7510-01-458-1816

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The Best Collection of Writing Instruments Ever Assembled

The Liberty Collection



A – THE LIBERTY WRITER

Write at ease with style and comfort.

- All metal construction with gold accents
- Twist-action retraction
- Space age soft grip
- Sure-grip metal pocket clip for a secure hold
- Comes with 2 long-life cartridges (black and blue)
- Gift boxed

Minimum purchase 6 each/Order in multiples of 6 each

Black & blue fine point7520-01-454-7998

Black & blue medium point . .7520-01-454-7999

Pen & pencil set7520-01-439-3393

B – THE CONSTITUTION

The pen heard around the world.

- Elegant wide-body design
- Comfortable ergonomic shape
- Slip-proof rubberized barrel
- Twist-action retraction
- Sure-grip metal pocket clip
- Sturdy all metal construction

Minimum purchase 6 each/Order in multiples of 6 each

Black & blue medium point . .7520-01-454-7996

C – THE PATRIOT

Lasting tribute to quality and value

- Thin-body ergonomic design
- Non-slip rubberized grip
- All metal construction with gold accents
- Sure-grip metal pocket clip for a secure hold
- Twist-action retraction
- Comes with 2 long-life cartridges (black and blue)
- Gift boxed

Minimum purchase 6 each/Order in multiples of 6 each

Black & blue fine point7520-01-454-7997



**ISO 9002
QUALITY CERTIFIED**

**Ergonomically designed
for natural comfort**

Each pen is ergonomically designed and balanced to fit naturally and comfortably into your hand. You'll write for extended periods without fatigue.

FREE REFILL

**with each
pen ordered.**



Minimum purchase 6 each/Order in multiples of 6 each

1. 3-in-1 refill kit7510-00-NIB-0553

2. A Refill-black, medium point .7510-01-425-6802

B Refill-black, fine point7510-01-451-9182

C Refill-blue, fine point7510-01-451-9185

D Refill-blue, fine point7510-01-451-9187